



LOCAL PRODUCER LOAN PROGRAM™ REQUIRED DOCUMENTS

In order to process your loan, we will need the following documents. In keeping with our concern for the environment, **we require that all documentation be submitted electronically.** Please let your Whole Foods Market representative know if this will cause you unreasonable difficulty.

Email or fax the documents on the list to: lppl.documents@wholefoods.com or (512) 499-6523.

Please note that Whole Foods Market may adjust the amount of financing offered based on our financial analysis and that we reserve the right to refuse financing or to offer an amount lower than that requested on your application.

Please keep this sheet for your records and future reference.

<u>Document</u>
Personal financial information of primary owner(s): <ul style="list-style-type: none"> • Most recent individual tax return of primary owner(s) • List of personal assets and liabilities of primary owner(s), including any debts upon which you are co-signor or guarantor • Estimated income for this year and list of income sources
Most recent company or partnership tax return
Current financial statements (year-to-date for this calendar year): <ul style="list-style-type: none"> • Balance sheet • Income statement (also known as profit and loss statement) • Cash flow statement (also known as statement of cash flows)
Financial statements for last calendar year (full year): <ul style="list-style-type: none"> • Income statement (also known as profit and loss statement) • Cash flow statement (also known as statement of cash flows)
Description and market value of any proposed collateral: <ul style="list-style-type: none"> • Include details if any proposed collateral is being used as security by another entity • In the U.S. and Canada, Whole Foods Market does not take real estate as collateral
List of products sold by business, including UPC codes if available
Business plan, including brief history of business, ownership structure, key management resumes, product description, operational details, number of employees, projected financial performance, etc. (if available)
Information on items/services being purchased with the Whole Foods Market loan funds: <ul style="list-style-type: none"> • List of everything being purchased, with prices • Copies of all purchase agreements/invoices/quotations from vendors of equipment/supplies/services being purchased
Any other documents relevant to your loan application, including copies of certifications (e.g., organic), special use permits or licenses to operate business, proof of compliance with regulatory agencies, etc.

***Whole Foods Market reserves the right to request additional documents as needed.
Please note that your loan cannot be processed until we have all documents requested.***